

## **CHRISTOPHER L. DAVIS**

Las Vegas, NV | 702-882-2411 | christopherldavis.jobs@gmail.com | linkedin.com/in/chris-davis-las-vegas-nv

### **PROFESSIONAL SUMMARY**

Versatile business professional with over 15 years of experience spanning sales, client services, and operations management across insurance, corporate, and automotive sectors. Recognized for delivering outstanding customer experiences, improving processes, and building strong client relationships. Skilled in CRM systems, compliance, and team collaboration with a focus on results, efficiency, and service excellence.

### **CORE COMPETENCIES**

Sales & Client Relations | Customer Service Excellence | Business Operations | CRM & Data Management | Compliance & Licensing | Process Improvement | Workforce Development | Communication & Interpersonal Skills | Team Leadership & Training

### **PROFESSIONAL EXPERIENCE**

#### **Independent Insurance Agent – Broker (NPN 1012225)**

Independent Contractor | Las Vegas, NV (Remote) | Mar 2024 – Present

Conducts client needs assessments to recommend appropriate life and health insurance products. Educates customers on policy features and benefits while ensuring compliance with all state and federal requirements. Utilizes CRM tools to manage leads and maintain accurate client data. Builds long-term relationships through attentive service and proactive follow-up. Consistently meets or exceeds monthly performance targets.

#### **Corporate Analyst**

US Corporate Solutions, LLC | Las Vegas, NV | Jun 2023 – Feb 2024

Supported small business clients with entity formation and registration services for LLCs, S Corps, C Corps, and nonprofits. Researched state and federal regulations to ensure compliance. Delivered detailed documentation and guided entrepreneurs through startup procedures. Improved operational accuracy and client satisfaction through efficient process execution.

#### **Business Startup Specialist**

IncAuthority | Las Vegas, NV | Jan 2023 – Jun 2023

Assisted new business owners with selecting appropriate entity structures and completing registration filings. Conducted market assessments and maintained up-to-date compliance documentation. Provided responsive customer support to promote client confidence and successful outcomes.

#### **Independent Insurance Agent**

Chris Davis Independent Agent | Grand Rapids, MI | Oct 2021 – May 2022

Delivered Medicare and supplemental insurance solutions tailored to client needs. Managed onboarding, renewals, and policy education to promote customer retention and satisfaction.

**Sales Manager**

CFCC (Cloquet Ford Chrysler) | Cloquet, MN | Sep 2009 – Aug 2020

Directed sales operations and marketing strategies, achieving and surpassing revenue goals. Trained and mentored sales staff, enhancing productivity and customer engagement. Oversaw inventory acquisition, pricing, and contract compliance. Developed campaigns that improved lead generation and brand visibility.

**EDUCATION**

U.S. Navy – Electronics Technician Certification

Electronics and Communications Systems Training